55000 highway One Big Sur CA 93920 831 667 3040 <u>www.esalen.org</u> School code_2700571

SCHOOL PERFORMANCE FACT SHEET 2018 & 17 On-Time Completion Rates (Graduation Rates) Includes data for the two calendar years prior to the report

250 hour Massage practitioner II training 1017 and 2018

Calendar Year	Number of Students Who Beganthe Program	Students Available for Graduation	Number of On- Time Graduates	On-Time Completion Rate
2018	22	22	22	100%
2017	24	24	24	100%

Student's Initials:	Date:		
Initial only after y	ou have had sufficie	nt time to read and und	erstand the information.

150% TABLE OPTIONAL no students in this category.

Students Completing Within 150% of the Published Program Length

Calendar	Number of Students	Students	150%	150%
Year	Who Began the Program	Available for Graduation	Graduates	Completion Rate
20XV				
20XW				

Published : December 1,2016

Page 1 of 9

55000 highway One Big Sur CA 93920

831 667 3040 <u>www.esalen.org</u> School code_2700571

<u>Job Placement Rates (includes data for the two calendar years prior to reporting)</u> Contact Esalen Institute, <u>massageschool@esalen.org</u>

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2018	22	22	17	10	60%
2017	24	24	15	12	80%

Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Employment

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2018	09	01	10
2017	11	1	12

Published : December 1,2016

Page 2 of 9



55000 highway One Big Sur CA 93920 831 667 3040 <u>www.esalen.org</u> School code_2700571

Single Position vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2018	07	01	10
2017	04	28	12

Published : December 1,2016

Page 3 of 9

55000 highway One Big Sur CA 93920

831 667 3040 <u>www.esalen.org</u> School code_2700571

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self- Employed or Working Freelance	Total Graduates Employed in the Field
2018	07	10
2017	08	12

Institutional Employment

Calendar Year	Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution.	Total Graduates Employed in the Field
2018	04	10
2017	02	12

Student's Initials:	Date:			
Initial only after yo	u have had sufficie	nt time to read an	d understand	the information.

This program may result in freelance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment.
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

Student's Initials:	Date:
Only initial after you ha	ve had sufficient time to read and understand the information.

Published : December 1,2016

Page 4 of 9

55000 highway One Big Sur CA 93920

831 667 3040 <u>www.esalen.org</u> School code_2700571

Licensing Examination pass rates: (Includes data for the two calendar years prior to reporting.)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam Exam	Number Who Failed First Available Exam	Passage Rate
2018	NA	NA	NA	NA	NA
2017	NA	NA	NA	NA	NA

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect date from any graduates.

Student's Initials:	Date:				
Initial only after	you have had s	ufficient time to r	ead and under	stand the i	nformation

Published : December 1,2016

Page 5 of 9

55000 highway One Big Sur CA 93920

831 667 3040 <u>www.esalen.org</u> School code_2700571

Salary and Wage Information (includes data for the two calendar years prior to reporting). The median income for a massage therapist (SIC code 27j9917 or NAICS code 621399) is \$39860,

Annual salary and wages reported for graduates employed in the field.

		<u> </u>					
Calendar	Graduates	Graduates	\$10,001	\$15001	\$20001	\$2501	No Salary
Year	Available for	Employedin	-	-	-	-	Information
	Employment	Field	\$15,000	\$20000	25000	\$30000	Reported
2018	22	10	2	5	03	00	0
2017	15	12	03	00	04	0	5

A list of sources used to substantiate salary disclosures is available from the school.

A list of sources used to substantiate salary disclosures is available from the Esalen Institute Massage School. Catalog.
Student's Initials:Date: Initial only after you have had sufficient time to read and understand the information
Cost of Educational Program
Total charges for the program for students completing on time in 2018: \$11.285
Total charges may be higher for students that do not complete on time.
Total charges for the program for students completing on time in 2017: \$11.285.
Total charges may be higher for students that do not complete on time.
Student's Initials:Date:
Initial only after you have had sufficient time to read and understand the information.
Federal Student Loan Debt
Students at Esalen Institute are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs
Student's Initials:Date:
Initial only after you have had sufficient time to read and understand the information.
This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Published: December 1,2016

Page 6 of 9

55000 highway One Big Sur CA 93920

831 667 3040 www.esalen.org School code 2700571

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 2535 Capitol Oaks Drive, Suite 400, Sacramento, CA 95833, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

Student Name - Print	
Student Signature	Date
School Official	 Date
Student's Initials:Date:	
Initial only after you have had sufficient tim	ne to read and understand the infor

<u>Definitions</u>

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is number of on-time graduates divided by # students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by #students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an

Published: December 1,2016

55000 highway One Big Sur CA 93920

831 667 3040 <u>www.esalen.org</u> School code_2700571

examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

Published: December 1,2016

Page 8 of 9

55000 highway One Big Sur CA 93920 831 667 3040 <u>www.esalen.org</u> School code_2700571

STUDENT'S RIGHT TO CANCEL

A student has the right to cancel the enrollment agreement and obtain a refund of total tuition fees paid, minus the \$250 non-refundable deposit, through the second class session or the seventh day after enrollment, whichever is later. A withdrawal may be effectuated by the student's written notice or by the student's conduct, including, but not limited to, a student's lack of attendance. Final day to with draw from this course is (insert date). Refunds are paid within 10 business days. Withdrawal is determined by mutual notification of student and teacher, rather than the last day attended.

Initial only after you have	e had sufficient time	to read and	understand the

Student's Initials:_____Date:

information.

Published : December 1,2016

Page 9 of 9

55000 highway One Big Sur CA 93920 831 667 3040 <u>www.esalen.org</u> School code_2700571

SCHOOL PERFORMANCE FACT SHEET 2018 & 17 On-Time Completion Rates (Graduation Rates) Includes data for the two calendar years prior to the report

Massage practitioner 500-hour level III training

Calendar Year	Number of Students Who Beganthe Program	Students Available for Graduation	Number of On- Time Graduates	On-Time Completion Rate
2018	15	15	15	100
2017	08	08	08	100

Student's Initials:	Date:	
Initial only after y	ou have had sufficient tir	ne to read and understand the information.

150% TABLE OPTIONAL \

Students Completing Within 150% of the Published Program Length

Calendar	Number of Students	Students	150%	150%
Year	Who Began the	Available for	Graduates	Completion Rate
	Program	Graduation		
20XV				
20XW				
**20XX				
**20XY				

^{**}Included if the program is more than one year in length.

Student's Initials:	_Date:
Initial only after you hav	e had sufficient time to read and understand the information.

Published : December 1,2016

Page 10 of



55000 highway One Big Sur CA 93920 831 667 3040 www.esalen.org School code 2700571

Job Placement Rates (includes data for the two calendar years prior to reporting)

Calendar	Number of	Number of	Graduates	Graduates	Placement Rate %
Year	Students	Graduates	Available for	Employed in the	Employed in the
	Who		Employment	Field	Field
	Began				
	Program				
2018	15	15	14	09	60%
2017	08	08	08	08	100

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training.

Gainfully Employed Categories (includes data for the two calendar years prior to reporting) Part-Time vs. Full-Time Employment

Calendar Year	in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2018	04	1	09
2017	08	0	08

Published: December 1,2016

Page 11 of



55000 highway One Big Sur CA 93920 831 667 3040 <u>www.esalen.org</u> School code_2700571

Single Position vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2018	6	3	09
2017	06	02	08

Published : December 1,2016

Page 12 of

55000 highway One Big Sur CA 93920

831 667 3040 <u>www.esalen.org</u> School code_2700571

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self- Employed or Working Freelance	Total Graduates Employed in the Field
2018	04	09
2017	04	08

Institutional Employment

Calendar Year	Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution.	Total Graduates Employed in the Field
2018	04	09
2017	02	08

Student's Initia	ıls:Date	o:		
Initial only after	er vou have had	sufficient time to read	and understand	the information.

This program may result in freelance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment.
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

Student's Initials:	Date:
Only initial after you have	had sufficient time to read and understand the information.

Published : December 1,2016

Page 13 of

55000 highway One Big Sur CA 93920

831 667 3040 <u>www.esalen.org</u> School code_2700571

Licensing passage rate rates includes data for the two years prior to reporting

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam Exam	Number Who Failed First Available Exam	Passage Rate
2018	15	NA	NA	NA	NA

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect date from any graduates. No exam required

Student's Initials	::Date:	<u></u>
Initial only after	you have had sufficient time	to read and understand the information.

Published : December 1,2016

Page 14 of

55000 highway One Big Sur CA 93920

831 667 3040 <u>www.esalen.org</u> School code_2700571

<u>Salary and Wage Information (includes data for the two calendar years prior to reporting)</u> Annual salary and wages reported for graduates employed in the field.

Calendar	Graduates	Graduates	\$20,001	\$35,001	\$40,001	\$45,001	No Salary
Year	Available for	Employedin	-	-	-	-	Information
	Employment	Field	\$25,000	\$40,000	\$45,000	\$50,000	Reported
2018	15	14	4	1	3	1	6
2017	08	08	2	2	1	1	2

A list of sources used to substantiate salary disclosures is available from the Esalen Institute Massage School Catalog

Student's Initials:Date:
Initial only after you have had sufficient time to read and understand the information.
Cost of Educational Program Level III
Total charges for the program for students completing on time in 2017: \$11.285 Total charges may be higher for students that do not complete on time. Total charges for the program for students completing on time in 2018 \$11.285. Total charges may be higher for students that do not complete on time.
Student's Initials:Date:
Initial only after you have had sufficient time to read and understand the information. Federal Student Loan Debt.
Students at Esalen Institute are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.
Student's Initials:Date: Initial only after you have had sufficient time to read and understand the information.
This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.
Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution

Published: December 1,2016

Page 15 of

55000 highway One Big Sur CA 93920

831 667 3040 <u>www.esalen.org</u> School code_2700571

may be directed to the Bureau for Private Postsecondary Education at 2535 Capitol Oaks Drive, Suite 400, Sacramento, CA 95833, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

Student Name - Print	
Student Signature	 Date
School Official	

Definitions

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated,

Published : December 1,2016



55000 highway One Big Sur CA 93920

831 667 3040 www.esalen.org School code 2700571

are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar y

Published: December 1,2016

Page 17 of

55000 highway One Big Sur CA 93920 831 667 3040 www.esalen.org School code 2700571

- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

STUDENT'S RIGHT TO CANCEL

A student has the right to cancel the enrollment agreement and obtain a refund of total tuition fees paid, minus the \$250 non-refundable deposit, through the second class session or the seventh day after enrollment, whichever is later. A withdrawal may be effectuated by the student's written notice or by the student's conduct, including, but not limited to, a student's lack of attendance. Final day to with draw from this course is (insert date). Refunds are paid within 10 business days. Withdrawal is determined by mutual notification of student and teacher, rather than the last day attended.

Student's Initials:	Date:			
Initial only after you	u have had sufficie	nt time to read	and understand th	e information.

Published: December 1,2016

Page 18 of